



*General  
Contractors*

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**ALCON ASSOCIATES, INC.**

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**Albany, Georgia 31706**

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Vice President*

September 23, 1996

J.L. Malone & Associates, Inc.  
1806 Oakridge Drive  
Albany, GA 31707

Attn: Mr. H.J. Williams:

Dear H.J.:

It is with considerable pleasure that I write this letter of recommendation to you and J.L. Malone & Associates, Inc. concerning your performance as electrical contractor on the Albany Civic Center project.

The Albany Civic Center was a \$12,000,000 project. The building was 155,000 SF, approximately 75 feet high and has a maximum seating capacity of 12,000. The project was completed 45 days ahead of schedule and 5% under budget. J.L. Malone and Associates as the electrical contractor, was one of the major reasons the project finished ahead of schedule and under budget. Your work was always completed either on schedule or ahead of schedule. The quality of your work was exceptional and your positive cooperative attitude greatly appreciated.

We at Alcon Associates consider J.L. Malone and Associates, Inc. to be one of the premier electrical contractors in the country. We look forward to working with you on any future projects.

Very truly yours,

ALCON ASSOCIATES, INC.

L.D. Bryan, III  
President

LDB:sic